**NQN: Annual General Mandate 2020**

On 29 Jun 2020, Quang Ninh Clean Water Joint Stock Company announced the annual General Mandate 2020 as follows:

Article 1: Approve the operation result of 2019 and operation plan for 2020 as follows:

1. Operation result of 2019

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No | Indicator | Unit | Year 2019 | Completion rate |
| Plan | Realization | Compared to the plan | Compared to 2018 |
| I. Production indicator |
| 1 | Sales of water | 1,000 m3 | 55,550 | 58,091 | 104.57% | +6.87% |
| 2 | Running water revenue | VND million | 543,342 | 578,671 | 106.50% | +9.12% |
| 3 | Loss rate | % | 13.2% | 11.79% | -1.41% | -1.61% |
| 4 | Customer development | Household | 10,000 | 10,785 | 107.85% | -5.21% |
| II. Financial indicators |
| 5 | Total revenue | VND million | 560,000 | 594,534 | 106.17% | +8.56% |
| 6 | Profit before tax  | VND million | 59,869 | 64,208 | 107.25% | +9.62% |
| 7 | After-tax profit  | VND million | 47,895 | 51,852 | 108.26% | +10.04% |
| 8 | Earnings per share  | VND |  | 1,020 |  | -VND 55 |
| 9 | Average income | VND 1,000/person/month | 8,600 | 8,658 | 100.67% | +0.67% |

2. Operation plan for 2020

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No | Indicator | Unit | Plan 2020 | Note |
| Production |
| 1 | Water production | 1,000 m3 | 66,224 |  |
| 2 | Sales of water | 1,000 m3 | 58,410 |  |
| 3 | Loss rate | % | 11.8 |  |
| 4 | Customer development | Household | 10,000 |  |
| Finance |
| 5 | Charter capital  | VND million | 527,826 |  |
| 5.1 | State-owned capital | VND million | 488,805 |  |
| 5.2 | Other shareholder capital | VND million | 19,510 |  |
| 6 | Total revenue | VND billion | 577.629 | In which: running water revenue: 566.779 |
| 7 | Profit before tax  | VND billion | 48.9 |  |
| 8 | After-tax profit  | VND billion | 39.1 |  |
| 9 | After-tax profit/ State-owned capital | % | 8.00 |  |
| 10 | Earnings per share  | VND | 769 |  |
| 11 | Dividend payment to the State capital owner | % | 2.60 |  |

Article 2: Approve the Report on the activities of the Board of Directors in 2019, the direction and tasks for 2020

Article 3: Approve the Report on situation of state-owned capital divestment in the Company

Article 4: Approve the Report on the activities of the Supervisory Board in 2019, the direction and tasks for 2020

Article 5: Approve the 2019 financial statement of Quang Ninh Clean Water Joint Stock Company audited by AASC Auditing Firm Company Limited:

- Total assets: VND 1,121,141,177,106

- Owner's equity: VND 601,075,142,430

- Total revenue: VND 594,533,959,228

2 - Profit before tax: VND 64,207,667,900

- Profit after tax: VND 51,852,304,933

- Basic earnings per share: VND 1,020

Article 6. Approving the Plan on profit distribution for 2019 and dividend payment for 2019, specifically:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No | Indicator | Unit | Realization | Rate (%) |
| 1 | Profit for dividend payment and extraction to funds | VND | 51,852,304,933 | 100% |
| 2 | Extraction to funds | VND |  |  |
| 2.1 | Reserves for supplementing charter capital  | VND | 0 | 0% |
| 2.2 | Investment and Development Fund  | VND | 0 | 0% |
| 2.3 | Welfare and Reward Fund  | VND | 21,760,001,877 | 41.96% |
| In which:- Welfare and Reward Fund for employees- Reward fund for Management Board  | VND | 21,446,904,877313,097,000 |  |
| 3 | Dividend payment  | VND | 30,092,303,056 | 58.04% |
| Dividend payment rate | % | 5.92 |  |

Dividend payment time: The annual General Meeting of Shareholders authorizes the Board of Directors to decide the time and method of paying dividend to suit the financial situation of the Company

Article 7: Approve the Plan on payment of remuneration to the Board of Directors, Supervisor Board and Company Secretary in 2020, as follows:

1. Board of Directors:

- Number of members of Board of Directors: 07 people

- Remuneration level

+ Chairman of the Board of Directors: receiving full-time salary according to the Regulation on salary and bonus payment of the Company and remuneration for the representative of state capital as prescribed: VND 4,050,000/ month

+ Members of the Board of Directors: VND 2,160,000/person/month

2. Supervisory Board:

- Number of members of the Supervisory Board: 03 people

- Remuneration payment (monthly salary):

+ Head of the Supervisory Board: Full-time salary according to the Company's Regulation on salary and bonus payment

+ Members: Receiving monthly salary according to the Regulation on salary payment and bonus payment of the Company

3. Company Secretary:

- Number of Company secretaries: 01 person

- Remuneration payment: VND 1,440,000/person/month

Remuneration of the Board of Directors, Supervisory Board, and Secretary of the Company is advanced monthly equal to 80% of the remuneration level and finalized when the Company fulfills the production and business targets and performs well the management regulations in accordance with the Law and the Charter of the Company

Article 8: Approve the list of 03 auditing firms: (1) AASC Auditing Firm Company Limited, head office: No. 01 Le Phung Hieu - Hoan Kiem District – Ha Noi; ( 2 ) Vietnam Auditing and Valuation Company Limited, Head office: 11th Floor, Song Da Building, Alley 165 Cau Giay Street – Ha Noi; (3) VACO Auditing Co., Ltd, head office: Floor 12A, 319 Corporation Building, 63 Le Van Luong, Trung Hoa Ward, Cau Giay District, Ha Noi and authorize the Board of Directors to choose 1 of 3 auditing companies mentioned above to audit the financial statement of 2020

Article 9: Approving the annual General Meeting of Shareholders authorizing the Board of Directors to actively deploy the divestment of state capital

Article 10: Implementing provisions

This annual General Mandate was by the annual General Meeting of Shareholders in 2020 of Quang Ninh Clean Water Joint Stock Company and takes effect from June 29, 2020

Members of the Board of Directors, the Supervisory Board and Shareholders are responsible for the implementation of this annual General Mandate in accordance with the law and Charter of Quang Ninh Clean Water Joint Stock Company.